

**FOR** 



# **OVERVIEW**



#### KIDS FURNITURE SPECIALISTS

Kids furniture is all we do! We have designed a wide range of furniture & solutions just for kids. From beds, bunks and lofts to matching case goods, storage & accessories.



#### 1 STOP YOUTH DEPARTMENT SOLUTION

Family of 4 brands covering various price points and styles across the Youth Furniture Market.



#### SAFETY FIRST

Our patented Maxtrix "Rock-Lock" Hardware makes strong, ultra-sturdy connections. Our furniture consistently meets and exceeds all US Federal + EU Safety Standards.



#### QUALITY IS OUR TRADEMARK

We manufacture our furniture with quality hardwoods such as Maple,
Ash and Birch. We do not accept knots in the hardwoods we use in our
beds frames or case goods. Maxwood furniture is made to last!



#### KIDS LOVE US

Kids love our fun Beds, Lofts & Bunks. From castle or princess theme beds for toddlers, to slides to study lofts for older kids.



#### PARENTS TRUST US

Parents trust us for quality, craftsmanship & safety. Parents also appreciate the long term value of our beds & furniture.

# Jackpot!

## **JACKPOT**

### **Key Features**

- · Great Quality Bunks and Lofts at an excellent value
- · Beautiful, solid wood, no hardware showing
- · Rock solid construction
- Easy, Fast assembly
- · Optimized design & manufacture to be eCommerce friendly

### Target Consumers/Users

- · Value conscious shoppers
- · Motivated by hot price points/sales
- Appreciate quality but would never cross certain \$ thresholds
- · Comfortable with simple designs, go with popular choices
- · Parent Centric decisions: Strongly influenced by Mom & Dad

Jackpot catalog

www.jackpotkids.com

# Jackpot!





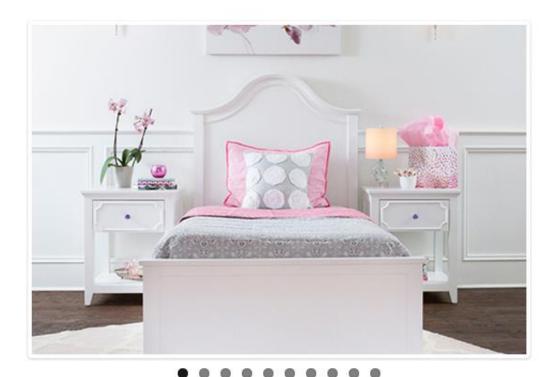












### CRAFT

### **Key Features**

- Beautifully Designed, Expertly Crafted Youth Bedroom Furniture
- · Customizable underbed storage (Captains Beds + drawers/cubbies)
- · Coordinated bedroom sets with dressers, desks and storage units
- · Unique curved molding, storage headboards make Craft stand out
- · eCommerce friendly ships in fewer cartons

### Target Consumers/Users

- . Buy for looks, "fall in love" with a style and are willing to pay for it
- Inspired by Designers/Instagram and Pinterest/Celebs
- · Follows trends closely
- · Interested in customization
- · Mom-centric decisions: Strongly influenced by her design ideas/preferences

Craft catalogs

www.craftbedrooms.com





















### MAX & LILY

### **Key Features**

- Kids furniture easy as 1-2-3
- · Well designed solutions for everyday kid's rooms
- Colorful & young
- · Made to fit young family's budgets
- · Ground shippable eCommerce friendly
- · Launching summer 2016 Introductory offers available

### Target Consumers/Users

- · Simple solution seekers
- · Want straightforward way to furnish their child's room
- Discouraged by complex choices
- · Appreciate pre-determined 'menu' of options
- · Value conscious
- · Price-centric decisions









































### MAXTRIX

### **Key Features**

- The world's largest kid's furniture system
- A bed kids love today, a system that grows up with them: Can be adjusted to fit children's changing needs over time
- . Top quality, built to last, lots of case-goods and fun accessories available
- Thousands of unique combinations possible such as triples, quads, corner beds etc.

### Target Consumers/Users

- · Practical Quality Conscious Planners
- Prefer to invest in quality pieces that will last
- · Appreciate Quality and Safety details
- · Appreciate design, but value functionality over frill
- · Love feeling savvy and "in the know"
- · Kid-centric decisions: influenced by their child's opinions and preferences

www.maxtrixkids.com















# MULTI CHANNEL



#### WHOLESALE BRICK & MORTAR

Maxwood has wholesale dealer roots. We sell to independent brick & mortar furniture dealers and chains. We ship factory container-direct and white-label furniture lines for large furniture chains.

We service hundreds of dealers in the US + a number in Canada and overseas.



#### QUALITY PARTNERS

We drop-ship for significant eCommerce channels and sell direct-toconsumer from multiple owned eCommerce properties.

Quality eCommerce partners in the furniture & consumer retail space include: Wayfair, Hayneedle, Rooms to Go, Sams Club, Walmart, Toys R Us, Amazon....













# **WORKING WITH US**



### **DEPENDABLE SUPPLY CHAIN**

Our products are manufactured in our dedicated factory in Vietnam.



#### FAST SHIPPING

Distribution & shipping is from our warehouse in Lexington, NC.

Existing wholesale & drop-ship distribution to Canada.



#### KNOWLEDGIBLE DEALER SERVICE

Excellent customer service teams who know the product standing by to assist.



#### **DEALER SUPPORT**

We offer a full array of marketing materials including: TV and in-store commercials, print catalogs, hand-outs, mailers and a broad selection of POP materials (posters, catalog stands, free handouts etc.).

# CONTACT

# **ECOMMERCE CONTACT**

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